



January 27, 2025

2025 EESP Kickoff: Commercial & Industrial Offerings

WELCOME!

Webinar Reminders

- We are recording the sessions, which will be made available on the ComEd website
- Presentations will also be made available following the webinar
- Everyone is in listen-only mode and cannot come off mute or on camera
- Please enter your questions in the chat; we'll have two minutes at the end of each presentation to answer questions





Commercial & Industrial Offerings

- Standard
- Small Business
- Instant Discounts
- Illinois Commercial Food Service
- Custom
- Industrial Systems
- Retro-commissioning



ComEd Marketing Rules

- Help to present the program in a consistent way and appropriately represent the EESP role within the program, to keep it simple for customers to understand, through:
 - Consistent branding (look and feel)
 - Consistent terminology
 - Proper/allowed use of the ComEd name and logo
- Helps prevent misrepresentation of the program in field

Improper use of ComEd logo:

unless on preapproved collateral provided by offering



Allowed use of ComEd logo:



company websites & email signatures only



available at offering discretion

- EESPs can utilize ComEd branded collateral in PDF or printed form and co-branded collateral in PDF or printed form made available at each offering's discretion. These materials cannot be altered in any way.
- EESPs can use the tagline below to describe their participation in the ComEd Energy Efficiency Program:
 - “[EESP company name] is a 2025 Service Provider for the ComEd® Energy Efficiency Program”
- EESPs can use the following language to explain what an EESP is:
 - “ComEd® Energy Efficiency Service Providers are contractors, distributors and engineering or design firms who have been trained on the processes and procedures of the ComEd Energy Efficiency Program. They help ComEd customers implement energy efficiency improvements and offer program incentives, discounts and rebates.”

Standard Offering

Matt Worms


Sr. Energy Efficiency Program Manager, ComEd

Elan Kapadia

Sr. Program Manager, Resource Innovations

Offering Description

- Provides incentives for commercial, industrial and public sector customers on a fixed or per-unit basis
- Incentives for energy efficiency upgrades such as lighting, HVAC, energy management, refrigeration, compressed air and more
- Over \$55 million in incentives paid and over 200 net GWh saved in 2024
- Apply for incentives and track projects online at ComEd.com/StandardOnlineApp
- Download the Standard application and incentive worksheets at ComEd.com/Applications

Energy Efficiency

Please read directions entirely before completing this form. Especially important for Mac users.

DIRECTIONS: Please save a copy of this form to your computer by selecting "File/Save As" before entering text and numbers. Then fill in your information electronically and select "Save." Note that this form requires Adobe Reader® version 11.0 to function properly. Download the most recent version of Adobe Acrobat Reader DC® at <https://get.adobe.com/reader>.

Save time - **apply online***. If you register for an account, you can track your project's progress.

How To Get Started

- Check project and equipment eligibility in the incentive worksheets available at ComEd.com/Worksheets
- Apply online* at ComEd.com/StandardOnlineApp or submit this standard application form (if applicable) for an incentive reservation. The standard offering has three tracks:

Track 1: Apply for incentives of \$10,000 or more

- Traditional reservation
- Project eligibility will be verified through a technical review before we send your reservation letter

Track 2: Apply for incentives of \$1,000 to \$9,999

- Express reservation; receive your reservation faster!**
- Project may be randomly selected for a technical review

Track 3: Apply for incentives of less than \$1,000 or DX tune-up incentives

- No reservation required; start your project today!
- Purchase qualifying equipment and start your project immediately

Tracks 1 and 2: Required to wait until you receive a reservation letter before starting your project.

- Your letter will provide an express or traditional reservation depending on the requested incentive value of your project, and allow you 90 days to complete your project.
- A notification of application receipt is **not** a reservation letter. Your reservation letter will confirm application approval and reserved funds.
- **A reservation letter does not guarantee an incentive**; your project's final incentive is determined after submission and approval of your final application

Tracks 1, 2 and 3: Install equipment and submit the standard incentives application form

- Install equipment or perform project work before your incentive reservation expires (if applicable)
- Submit the standard incentives application form and required documentation within 60 days of project completion
- Reply promptly to any requests for clarification or additional documentation
- Receive your incentive payment after a technical review and application approval by the program team

Questions? Call **855-433-2700** or email BusinessEE@ComEd.com.

*Streetlight applications are only eligible under Track 1, and are not eligible for online application.
**Reservation letter and final incentive are conditional and subject to meeting program specifications and equipment eligibility requirements.

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What's New in 2025?

- Incentive rate and unit adjustments
- New measures being offered
- 20% Additional incentive for Select Communities [list of eligible municipalities and zip codes](#)
- 90% cap no longer applies to Select Communities
- Kickstart bonus up to 30% additional incentive
- Continued improvements in application processing and inspections
- No longer require Scope of Work document for submitted measures (except EMS)
- Full Project Ownership
 - Interact with the same project coordinator throughout project lifecycle



Standard Incentive Changes

- **Increases** in many non-lighting incentives, like refrigeration, EMS, HVAC. These include:
 - Refrigeration
 - EC Motors for Reach-in Refrigerated Case increase from \$45 to \$125 per motor
 - EC Motors for Walk-in Cooler or Freezer increase from \$90 to \$170 per controlled motor
 - EC Motor with Evaporator Fan Controls for Walk-in Cooler or Freezer from \$130 to \$210 per motor
 - EMS
 - Building EMS with programmable thermostats tier 1 from \$0.30 to \$0.50 per sqft of conditioned space
 - Building EMS with programmable thermostats tier 2 from \$0.50 to \$0.70 per sqft of conditioned space-
 - HVAC
 - Package Terminal AC to Package Terminal Heat Pump \$30 per ton to \$200 per ton
- **Full measure incentive summary preview**

Standard Incentives

Effective January 1, 2025 - December 31, 2025

Save time and apply online at ComEd.com/StandardOnlineApp.

Indoor and Outdoor Lighting		
LED Fixtures and Retrofits		\$0.75 per watt reduced
Sensors	Occupancy (indoor only)	\$0.25 per watt controlled
	Occupancy (outdoor only)	\$0.20 per watt controlled
	Vacancy (indoor only)	\$0.20 per watt controlled
	Plug load occupancy	\$10 per sensor
LED Signs	"Open" sign	\$40 per sign
	Channel sign ≤ 2	\$12 per letter
	Channel sign > 2	\$30 per letter
Daylighting Controls (indoor only)		\$0.15 per watt controlled
Occupancy Sensor plus Daylighting Controls (indoor only)		\$0.30 per watt controlled
Time Clocks for Lighting		\$0.03 per watt controlled
Photocells	Outdoor only	\$0.08 per watt controlled
	Plus Time Clock (outdoor only)	\$0.13 per watt controlled
Networked Indoor and Outdoor Lighting		
LED Fixtures and Retrofits		\$1.00 per watt reduced
Lighting Control System	Baseline without controls	\$0.50 per watt controlled
	Baseline with controls	\$0.40 per watt controlled
LED Street Lighting (Not Eligible For Online Application)		
Municipal Owned Streetlights		\$1 per watt reduced
LED Traffic Signals		
LED Traffic Signal 8" Lamp		\$40 per lamp
LED Traffic Signal 12" Lamp		\$100 per lamp
Energy Management System		
	TIER 1 At least (3) control strategies implemented	TIER 2 At least (6) control strategies implemented
No existing central control or EMS, replacing standalone control	\$0.50 per sq. ft. of conditioned space	\$0.70 per sq. ft. of conditioned space
Existing Digital EMS (older than 15 years)	\$0.25 per sq. ft. of conditioned space	\$0.30 per sq. ft. of conditioned space

Standard Incentive Changes (continued)

- **Adjusted** select lighting measure incentives. These include:
 - Networked Lighting Control (NLC) Systems:
 - LED fixtures and retrofits decreased from \$1.10 to \$1.00 per watt reduced
 - Adjusted to align better with Small Business Offering

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Standard Incentive Changes (continued)

- **New Measures:**
 - Computer Room AC Units (CRAC)
 - \$75/ 0.1 NSenCOP improvement per Ton
 - Uninterruptible Power Supply
 - TBA soon!
- [Full measure incentive summary preview](#)

Standard Incentives (Continued)

Compressed Air		
High-efficiency Air Nozzles		\$50 per nozzle
Low Pressure Drop Filter		\$5 per connected HP
No-loss Condensate Drains		\$250 per drain
Refrigerated Dryers	Thermal mass dryer	\$1 per rated CFM
	Variable speed dryer	\$3 per rated CFM
	Digital scroll dryer	\$2 per rated CFM
Heat of Compression Desiccant Compressed Air Dryer		\$4 per CFM
Heated Blower Purge Desiccant Compressed Air Dryer		\$4 per CFM
Compressed Air Pressure Flow Controller		\$10 per HP
VSD on Air Compressor ≤ 200 HP*		\$75 per HP
Air Compressor(s) with Integrated VSD ≤ 200 HP*		\$220 per HP
Added Compressor Storage on Load/No-Load Systems		\$1.50 per gallon
Industrial Systems		
Barrel Wraps for Injection Molders and Extruders		\$40 per sq. ft.
Conversion of DC Drives in Plastic Extruders to AC Drives		\$40 per HP
Fiber Laser Cutting Machines		\$3,000 per output kW
All Electric Injection Molding Machine		\$80 per rated ton
Hybrid Injection Molding Machine		\$75 per rated ton
Network Cabling Line and Trunk Equipment Removal		\$375 per piece
Indoor LED Grow Lights	Recreational Cannabis	\$0.60 per PPE improvement per watt
	Other Crop Types	\$0.70 per PPE improvement per watt
Networked Lighting Control System for LED Grow Lights		\$0.40 per watt controlled
Computer Room Air Conditioner	Floor Mounted	\$75 per ton per 0.1 NSenCOP improvement
	Ceiling Mounted	\$90 per ton per 0.1 NSenCOP improvement
Agriculture Fan Thermostat Controller		\$100 per HP
Laboratory		
Low Pressure Drop HEPA Filters		\$75 per 1,000 CFM
Low Pressure Drop High-efficiency (Non-HEPA) Air Filters		\$20 per 1,000 CFM
Reduce/Optimize Air Changes per Hour (ACH) in Laboratory Space		\$0.75 per CFM

* If the HP is greater than specified, project may be eligible for custom incentives.

** Eligibility and incentives are based on [IL Statewide Technical Resource Manual](#) Version 13.0 and may be subject to change.

Please Note: The ComEd Energy Efficiency Program offers incentives to help businesses and facilities reduce energy use by improving the efficiency of their equipment. A pre-application is required unless noted otherwise. To qualify for 2025 incentives, projects must be completed and a final application submitted by December 31, 2025, except for chiller installation projects that must be completed and a final application submitted by December 31, 2026.

To view additional qualifications for these incentives, visit [ComEd.com/Worksheets](https://www.comed.com/worksheets). Save time - apply online at [ComEd.com/StandardOnlineApp](https://www.comed.com/standardonlineapp). If you register for an account, you can track your application's progress.

Contact Us

Email BusinessEE@ComEd.com

Call **855-433-2700**

Terms and conditions apply. Offers subject to change.
Actual savings will vary by customer's energy usage and rate.
The ComEd Energy Efficiency Program is funded in compliance with state law.
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Additional Project Incentives

Kickstart Incentive	Select Communities	Made in Illinois
For a limited time, all Standard offering customers can earn up to 30% in additional incentives.	Customers in select communities can earn a 20% additional incentive.	Install select pieces of equipment to earn an additional 10% incentive.
Eligibility <ul style="list-style-type: none"> • Submit a pre-application between September 9, 2024, and January 31, 2025 • Final applications submitted by June 30, 2025, will earn a 20% additional incentive plus a 10% kicker for a total additional incentive of 30%! • Final applications submitted by October 31, 2025, will earn a 20% additional incentive 	Eligibility <ul style="list-style-type: none"> • Customer facility must be in an eligible city or ZIP code • For a full list of eligible cities and ZIPs, visit ComEd.com/SelectCommunity • Submit a final application by October 31, 2025 	Eligibility <ul style="list-style-type: none"> • Eligible equipment must be at least 50% manufactured and/or assembled in Illinois* • Requires manufacturer affidavit • Submit a final application by October 31, 2025
<small>*Equipment that is 50% manufactured and/or assembled in Illinois excludes packaging and installation. Product installation is not considered assembly. Manufacturer affidavit must attest that equipment meets the stipulated criteria. Visit BuildingClean.org for a list of companies from which an affidavit can be obtained.</small>		

Made in Illinois and Select Communities CAN be combined with any other additional incentives

Program Reminders

- DLC 5.1 fixtures are required. DLC 5.0 fixtures no longer qualify.
- You must receive a reservation letter PRIOR to installation or the project may not be eligible to receive incentives
- Express reservations for projects under \$10k
- Chiller incentives continue to be reserved through the following calendar year from when they are reserved.
- Incentives capped at 90% of project cost (materials and labor) except for Select Communities
- ACH payment option is now available for EESPs within the Closed Network
- Pre-Applications submitted in 2024 are subject to incentive adjustments based on 2025 incentive rates
- All additional incentives have a final app deadline of 10/31 (except the early final app bonus deadline of 6/30)



EESP Network Details

- Closed and Open EESP Networks to be divided into Tiers (1-3)
 - Tiers split according to perks/benefits, with Tier 1 being the highest number of benefits
 - Tiers to be determined via scorecard
 - Goal to incentivize EESPs to climb upward and increase performance



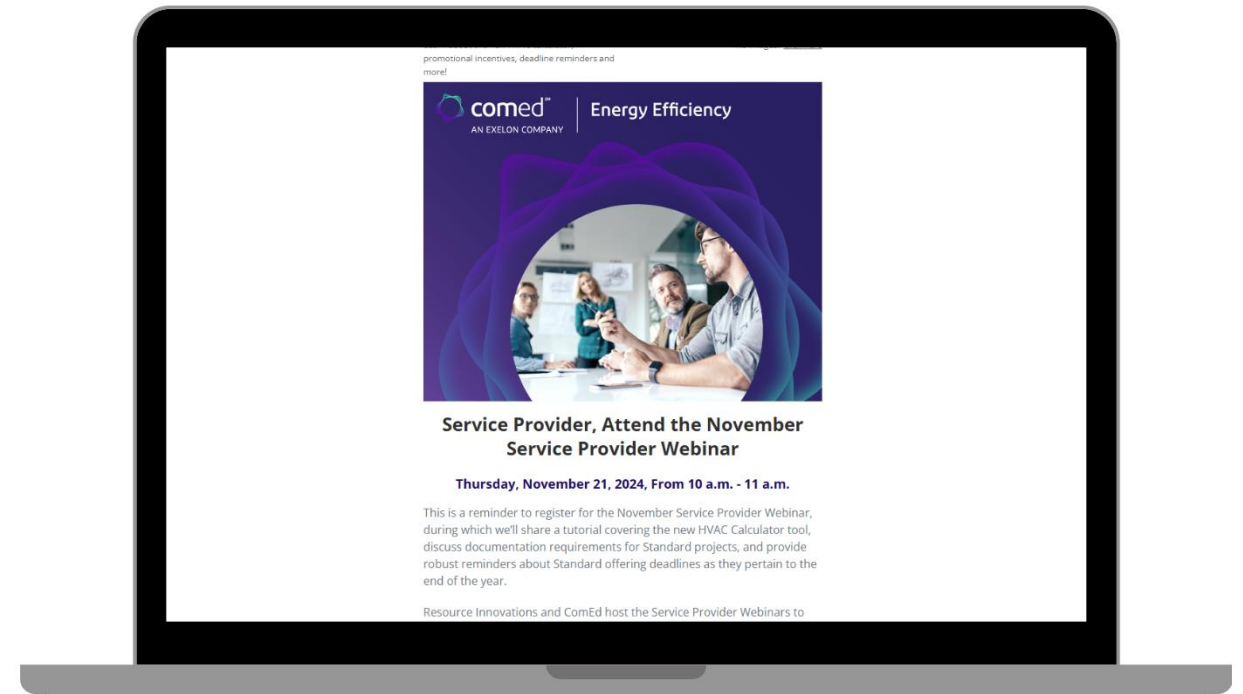
EESP Network Details (continued)

- Open Network
 - New contractors that want to be part of the Standard EESP Network
 - Application required, if IC approves to move forward, CPA required
 - Tier 1 EESPs will be requested to submit application for Closed Network during RFQ period
- Closed Network
 - New EESPs (high performers in Open Network) recruited via annual RFQ
 - Prioritizing emphasis on Diverse Business Entities (DBE), project volume, measure comprehensiveness
 - Tier 3 EESPs that do not achieve annual 2-project minimum will be auto-enrolled into Open Network



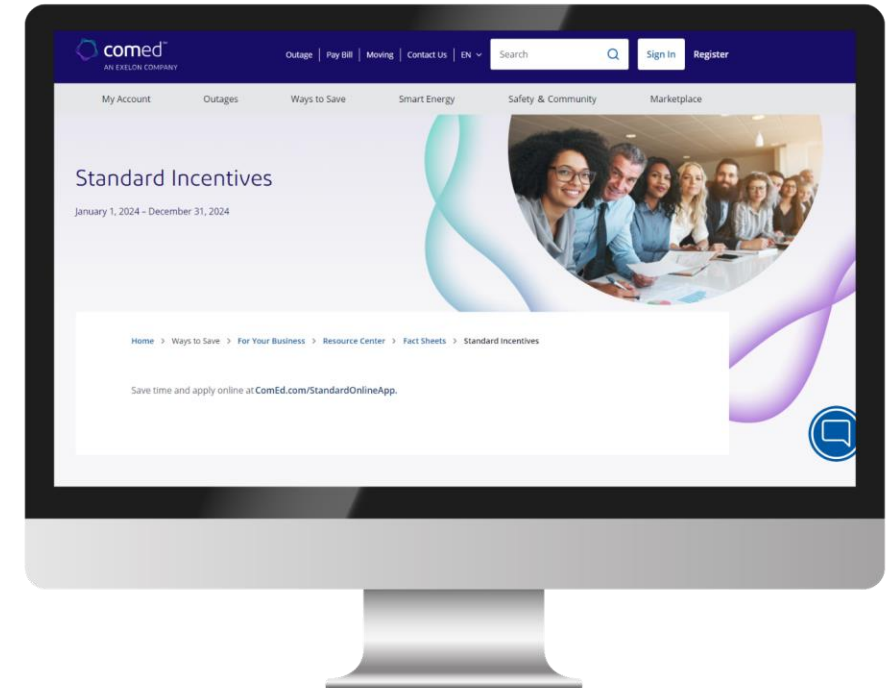
EESP Network Benefits

- Incentive payments may be received by all EESPs with customer agreement
- Open Network
 - In-field support and dedicated Account Manager
 - Bi-monthly webinars
 - Access to marketing materials and Service Provider Portal
 - EESP spotlight opportunities
- Closed Network- Same as open network benefits plus+
 - Bi-monthly roundtables
 - Quarterly measure and/or sales training
 - EESP awards
 - Lead opt-in and referral distribution
 - ACH payment



Where to Get More Information

- Apply for incentives and track projects online at ComEd.com/StandardOnlineApp
- Download the Standard application and incentive worksheets at ComEd.com/Applications
- Program offering links:
 - [Ways to Save](#)
 - [Service Provider Portal](#)
 - [For Your Business / Resource Center](#)



Offering contacts

- **Resource Innovations**
 - **Anthony Romano, Outreach Manager**
 - Aromano@Resource-Innovations.com
 - Phone – (773) 316-2259
 - **Elan Kapadia, Sr. Program Manager**
 - Ekapadia@Resource-Innovations.com
 - Phone – (847) 914-6756



Small Business Offering

Catherine Allen
Senior Program Manager, ComEd

Amelia Sisk Magdaleno
Program Manager, Resource Innovations

Offering Overview

- Customer eligibility
 - Private small businesses and public facilities with peak demand <400 kW
- Building types: offices, warehouses, small industrial, retail, restaurants, churches, schools, libraries, police & fire stations, city halls, etc.
- Closed Service Provider network: 80
- Measure categories include: lighting, lighting controls, HVAC, refrigeration, compressed air, building envelope
- Incentives usually cover 50-75% of project costs



Small Business Projects

- 2024 highlights:
 - 5,800+ small businesses and public facility projects
 - Over \$73 million incentives paid
 - Over 225 Net GWH savings
 - 33% of projects located in underserved communities
- Average Project Size
 - 38,992 Net kWh savings
 - \$12,785 incentives, avg cost of \$0.33/ Net kWh
- 2025 Budget & Goal:
 - \$69 million incentives
 - 208 Net GWH savings



Small Business Service Providers

- Service Providers responsible for:
 - Initial assessment to identify savings opportunities
 - Approx 80% of projects from EESP direct outreach & sales
 - Paperwork
 - Customer reports and pre-applications submitted via Mobile Assessment Tool (MAT)
 - Measure installation
 - Final application submission
 - Post-installation customer sign-off
 - Incentives paid to Service Providers
- Service Provider support includes:
 - Technology trainings and in-field support
 - Project coordinator assignment & performance coaching
 - Roundtables & Monthly webinars
 - Customer campaigns
 - Diversity Certification Support
 - In-field support from i3 Energy
 - Customer Assessment Requests



2025 Offering Updates: New Measures

Measure Category	Measure Name	Unit
Refrigeration	Variable Speed Drive for Condenser Fans	Per HP
Refrigeration	Floating Head Pressure Controls – Single	Per HP
Refrigeration	Floating Head Pressure Controls – Multi	Per Ton
HVAC	Air-Cooled Chiller	Per IPLV Per Ton
HVAC	Water-Cooled Chiller	Per IPLV Per Ton
HVAC	Industrial and Commercial Air Curtain	Per Sq. Ft.(door size)



2024 to 2025 Incentive Updates (cont.)

Measure Name	2024 Unit	2025 Unit
Daylighting Controls	Per unit	Per watt controlled
Dimming Controls	Per unit	Per watt controlled
Fixture Mounted Occupancy Sensor	Per unit	Per watt controlled
Remote Mounted Occupancy Sensor	Per unit	Per watt controlled
Occupancy Sensor Plus Daylighting Controls	Per unit	Per watt controlled
Occupancy Sensor with Dimming Technology	Per unit	Per watt controlled
Outdoor: Occupancy Sensor with Dimming Technology	Per unit	Per watt controlled

Additional Project Incentives – New Campaigns

Additional Incentive	Percent	Pre-Application Submittal Timeframe	Final Application Submittal Timeframe	Eligibility
Kickstart Promotional Campaign	20% (capped at \$20k)	Before March 31, 2025	By October 31, 2025	Must be a private or public facility with a peak demand under 400 kW for the past 12 months
Select Communities Promotional Campaign	20% (capped at \$20k)	Until funds run out	By October 31, 2025	All customers in Select Communities and ZIP Codes
Made in Illinois	10% (capped at \$10k)	Until funds run out	By October 31, 2025	Applies at a measure level for equipment made/assembled in IL (at least 50%). Requires a manufacturer's affidavit from website

*Kickstart additional incentive **can** be combined with the Select Communities promotion for a total additional incentive of 40% (combined cap of \$40k). This can also be combined with the Made in Illinois additional incentive.

**Final application and invoice deadlines are subject to change while funds are available

Made in Illinois

- 10% additional project incentive available to Small Business offering customers for products made in Illinois
 - Equipment must be at least 50% manufactured and/or assembled in Illinois (excluding packaging and installation)
 - Product installation is not considered part of assembly
 - An affidavit from the manufacturer of each product is required. It must attest that the equipment meets the criteria (affidavits are available from participating manufacturers).
 - Refer to the Building Clean database at BuildingClean.org to find eligible products and companies to contact for an affidavit
 - Additional incentives apply to each qualifying measure, NOT the overall project
 - Can be combines with the Kickstart and Select Communities Campaigns

New to SBO for 2025 - Made in Illinois Bonus

For a limited time only, qualifying products manufactured in Illinois will earn a 10% additional incentive.

Buy Local, Save Big

For a limited time only, measures installed using select Illinois-manufactured products will earn a 10% additional incentive with other program incentives! Additional incentives mean you'll save even more on a comprehensive project that can reduce your energy use and cut overhead costs. That means you save on up-front costs and well into the future thanks to your dedication to energy efficiency!

Eligibility

- New pre-applications must be submitted between **January 1, 2025, and October 31, 2025**. A final application and invoice must be received by October 31, 2025 while funds are available
- Equipment must be at least 50% manufactured and/or assembled in Illinois (excluding packaging and installation)
- Product installation is not considered part of assembly
- An affidavit from the manufacturer of each product is required. It must attest that the equipment meets the criteria (affidavits are available from participating manufacturers).
- Refer to the free Building Clean database at BuildingClean.org to find eligible products and companies to contact for an affidavit

Contact Us

Email BusinessEE@ComEd.com

Call **855-433-2700**

Visit ComEd.com/SmallBiz

- Additional incentives apply to each qualifying product, NOT the overall project
- Must be a small business or public facility with a peak demand under 400 kW for the past 12 months
- **Ask your Energy Efficiency Service Provider about combining this offer with the Kickstart and Select Communities additional incentives for a total additional incentive up to 50%!**

How to Participate

- Schedule a **FREE energy assessment** with an authorized Small Business Service Provider who will guide you through each step of the process
- Your Service Provider will submit your new pre-application, and obtain the manufacturer affidavits for each eligible product
- After your project is approved and funds are reserved, your Service Provider will install the equipment
- Your Service Provider will submit your final application and invoice
- Increased incentives will automatically be applied to your project!

How Can You Get Involved?

- Request for Qualifications (RFQ) is typically distributed and reviewed at least once per year
 - RFQ respondents should be EESPs with at least one (1) year of successful experience in another ComEd Energy Efficiency Program offering
- Expectations: Minimum of six (6) completed projects per quarter, premier customer experience, comprehensiveness, high quality work, project and financial forecasting
- Interested in becoming a Small Business offering EESP?
 - Contact:
 - Scott Shvartsman
sshvartsman@resource-innovations.com | 630-480-8155
 - Catherine Allen – Small Business offering Program Manager

See [ComEd.com/SmallBiz](https://www.comed.com/SmallBiz) for more info about Small Business offering



Instant Discounts

Jaleesa Scott
Sr. Program Manager, ComEd

Sarah Evans
Program Manager, DNV

Offering overview

- Midstream offering targeting business customers via distributors
- 2025 incentive categories: Lighting, HVAC, Fork Trucks
- Instant savings provided by the distributor – no incentive applications necessary. Incentives only available to customers via Participating Distributors.
- Over 160 participating distributors
- Over 170 GWh in 2024
- Download the offering guides:
ComEd.com/BizLights
ComEd.com/BizHVAC
ComEd.com/ForkTruck



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**ASK US ABOUT
INSTANT
DISCOUNTS!**




Distributor network details

- Instant Discounts operates as a closed network with open enrollment. Only enrolled distributors can access Instant Discounts incentives.
- Distributors process their incentive payment requests through DNV's midstream portal.
- Distributor must be an authorized distributor of the products offered.
- Distributors can't have transactions with other distributors.
- Distributor must verify that equipment is being purchased for a ComEd customer.
- Participating distributors for Lighting, HVAC and ForkTruck Technology can be found at:
[DSP \(salesforce-sites.com\)](https://salesforce-sites.com)



Distributor Network Benefits

- Marketing materials include Offering Guides in Spanish and Polish for ID Lighting
- Trainings
 - Onboarding
 - Offering year kickoff
 - In-field midstream portal trainings
 - Staff training on offering
- Assigned Outreach Professional
- Responsive Outreach, Administrator and Technical Support teams
- Provide input on offering direction/design via:
 - Roundtables
 - Surveys
- Periodic webinars



The banner features the ComEd logo (a stylized sun) and the text "comEd™ AN EXELON COMPANY" on the left, and "Energy Efficiency" on the right, separated by a vertical line. The background is dark blue with abstract, flowing light blue shapes on the right side.

Join us for a series of **virtual webinar sessions** for the ComEd Instant Discounts offering! In these sessions, we will give a first look into 2025 incentives and measures, eligibility requirements and how to enter project submissions through the [Online Portal Tool](#). The webinars will cover:

- A detailed rundown of 2025 measures and incentives
- Tips and reminders for the offering
- Introduction of new measures

Tune in to learn how to maximize project savings and make the most of your participation in the ComEd Instant Discounts offering.

This is an event you won't want to miss!

Fork Truck Kickoff Webinar:
Wednesday, December 4, 8:30 am – 9:30 am
[Register Now](#)

Lighting Kickoff Webinar:
Thursday, December 5, 8:30 am – 9:30 am
[Register Now](#)

HVAC Kickoff Webinar:
Friday, December 6, 8:30 am – 9:30 am
[Register Now](#)

If you have questions or need assistance registering for the webinar, contact us at ComEd.Instant.Discounts@dnv.com or 1-855-433-2700. We look forward to speaking with you!

ID 2025 - Lighting

- Instant Discount limit on DLC fixtures increased from 500 to 1000 fixtures per customer account per year
 - Customer ID required
- DesignLights Consortium® (DLC) can be found via: <https://www.designlights.org/>
- New!** TLED Type C
- 2025 Select Community Promotion

Linear Products	Incentives	Specifications			
		ENERGY STAR®	DLC® Listed	UL® LISTED*	Non-Listed Category
T8 TLED - 2 ft, 3 ft, 4 ft, 8 ft, u-bend	\$6 / Lamp		X		
T5 TLED - 4 ft, u-bend	\$6 / Lamp		X		
T5 HO TLED - 4 ft only	\$6 / Lamp		X		
TLED - all others	\$6 / Lamp			X	X
TLED - signage	\$6 / Lamp			X	X
TLED - Type C	\$10 / Lamp		X		

DLC Listed Fixtures ^{1,2}	Incentives	Specifications			
		ENERGY STAR®	DLC® Listed	UL® LISTED*	Non-Listed Category
Interior Fixtures					
DLC listed fixtures 0 - 60 watts	\$30 / Fixture		X		
DLC listed fixtures >60 - 120 watts	\$80 / Fixture		X		
DLC listed fixtures >120 - 200 watts	\$160 / Fixture		X		
DLC listed fixtures >200 - 300 watts	\$300 / Fixture		X		
DLC listed fixtures >300 - 500 watts	\$500 / Fixture		X		
Exterior Fixtures					
DLC listed fixtures 0 - 60 watts	\$37 / Fixture		X		
DLC listed fixtures >60 - 120 watts	\$100 / Fixture		X		
DLC listed fixtures >120 - 200 watts	\$200 / Fixture		X		
DLC listed fixtures >200 - 300 watts	\$375 / Fixture		X		
DLC listed fixtures >300 - 500 watts	\$625 / Fixture		X		

Screw-In / Pin-Base / Other Products	Incentives	Specifications			
		ENERGY STAR®	DLC® Listed	UL® LISTED*	Non-Listed Category
Decorative lamps <310 lumens	\$6 / Lamp	X			
Screw-in HID LED - mogul base ≤ 100 watts	\$25 / Lamp		X		
Screw-in HID LED - mogul base > 100 watts	\$55 / Lamp		X		
Screw-in HID LED - medium base	\$25 / Lamp				X
4 Pin-base LED	\$10 / Lamp		X		
2 Pin-base LED	\$10 / Lamp				X

Exit Signs	Incentives	Specifications			
		ENERGY STAR®	DLC® Listed	UL® LISTED*	Non-Listed Category
Retrofit hard-wired LED exit sign kits < 5W	\$20 / Kit				X
Retrofit screw-based LED exit sign lamps ≤ 5W	\$5 / Lamp				X
LED, T-1 or Electroluminescent ≤ 5W per face	\$5 / Sign				X

ID 2025 - HVAC

- **New!** Variable Refrigerant Flow (VRF) heat pumps
- Projects seeking incentive amounts totaling \$10,000 or greater require advanced notification and pre-approval by the offering implementation team.

Variable Refrigerant Flow (VRF/VRV) Multisplit Systems

	Unit Size	Efficiency Requirement (IEER)	Efficiency Requirement (COP)	Efficiency Requirement (EER)	Equipment Incentive	Distributor Incentive
High Efficiency	65 kBtu/hr ≤ Cooling Capacity < 135 kBtu/hr	20 IEER	3.90 COP	11 EER	\$1,000.00 / ton	\$100.00 / ton
	65 kBtu/hr ≤ Cooling Capacity < 135 kBtu/hr, with Heat Recovery		3.84 COP	10.8 EER		
	135 kBtu/hr ≤ Cooling Capacity < 240 kBtu/hr	19 IEER	3.65 COP	10.6 EER		
	135 kBtu/hr ≤ Cooling Capacity < 240 kBtu/hr, with Heat Recovery		3.56 COP	10.4 EER		
	Cooling Capacity ≥ 240 kBtu/hr	17 IEER	3.41 COP	9.5 EER		
	Cooling Capacity ≥ 240 kBtu/hr, with Heat Recovery		3.30 COP	9.3 EER		

Air Source Heat Pumps

Includes centrally ducted mini-split systems, traditional ground level split systems, and rooftop units. Does not include VRF systems.

	Unit Size Less Than 5.4 tons	Efficiency Requirement (SEER/SEER2/IEER)	Efficiency Requirement (EER/EER2)	Efficiency Requirement (HSPF/HSPF2)	Equipment Incentive	Distributor Incentive
High Efficiency	Unitary ASHP, <5.4 tons / <65 MBH	15.2 SEER2	9.4 EER2	8.1 HSPF2	\$1,200.00 / system	\$100.00 / system
Ultra High Efficiency	Unitary ASHP, <5.4 tons / <65 MBH	17 SEER2	9.4 EER2	8.5 HSPF2	\$1,400.00 / system	\$100.00 / system

	Unit Size Greater Than or Equal to 5.4 tons	Efficiency Requirement (SEER/SEER2/IEER)	Efficiency Requirement (EER/EER2)	Efficiency Requirement (HSPF/HSPF2)	Equipment Incentive	Distributor Incentive
High Efficiency	5.4 to <11.25 tons / 65 to <135 MBH	15.7 IEER	10.8 EER	3.5 COP	\$270.00 / ton	\$90.00 / ton
	11.25 to <20 tons / 135 to <240 MBH	15 IEER	10.4 EER	3.4 COP	\$270.00 / ton	\$90.00 / ton
	20 to <50 tons / 240 to <600 MBH	14 IEER	9.3 EER	3.3 COP	\$180.00 / ton	\$60.00 / ton

Mini-Split Heat Pumps

Includes both ductless and mixed use mini split heat pumps.

	Unit Size	Efficiency Requirement (SEER/SEER2)	Efficiency Requirement (EER/EER2)	Efficiency Requirement (HSPF/HSPF2)	Equipment Incentive	Distributor Incentive
High Efficiency	Unitary MSHP, <5.4 tons / <65 MBH	17 SEER2	9.4 EER2	10 HSPF2	\$1,000.00 / system	\$100.00 / system

RTU & PTAC/PTHP

Rooftop Unit, non-Heat Pump

Includes both split and packaged DX cooled rooftop systems. Does not include MUA, AHU, or DOAS units.

	Unit Size	Efficiency Requirement (SEER/SEER2/IEER)	Efficiency Requirement (EER/EER2)	Equipment Incentive	Distributor Incentive
High Efficiency	<5.4 tons / <65 MBH	15.2 SEER2	9.4 EER2	\$75.00 / ton	\$25.00 / ton
	5.4 to <11.25 tons / 65 to <135 MBH	16 IEER	11 EER	\$75.00 / ton	\$25.00 / ton
	11.25 to <20 tons / 135 to <240 MBH	15.5 IEER	10.8 EER	\$75.00 / ton	\$25.00 / ton
	20 to <63.3 tons / 240 to <760 MBH	15 IEER	9.8 EER	\$90.00 / ton	\$30.00 / ton
	63.3 to <100 tons / 760 to <1200 MBH	14.5 IEER	9.7 EER	\$90.00 / ton	\$30.00 / ton
Ultra High Efficiency	<5.4 tons / <65 MBH	18.5 SEER2	9.4 EER2	\$150.00 / ton	\$50.00 / ton
	5.4 to <11.25 tons / 65 to <135 MBH	20 IEER	11 EER	\$150.00 / ton	\$50.00 / ton
	11.25 to <20 tons / 135 to <240 MBH	19.5 IEER	10.8 EER	\$150.00 / ton	\$50.00 / ton
	20 to <63.3 tons / 240 to <760 MBH	18 IEER	9.8 EER	\$180.00 / ton	\$60.00 / ton
	63.3 to <100 tons / 760 to <1200 MBH	17 IEER	9.7 EER	\$180.00 / ton	\$60.00 / ton

Packaged Terminal Air Conditioner (PTAC) / Packaged Terminal Heat Pump (PTHP)

Instant incentives are available for PTAC and PTHP units of all sizes. A 6% efficiency increase over IECC 2021 is required; see calculations for common sizes in the chart below.

	Unit Size	Efficiency Requirement* (EER)	2021 IECC EER	Efficiency Requirement** (COP)	2021 IECC COP	Equipment Incentive	Distributor Incentive
High Efficiency	PTAC, 7,000 BTU Cap	12.6 EER	11.9			\$75.00 / ton	\$25.00 / ton
	PTAC, 9,000 BTU Cap	12.0 EER	11.3			\$75.00 / ton	\$25.00 / ton
	PTAC, 12,000 BTU Cap	11.0 EER	10.4			\$75.00 / ton	\$25.00 / ton
	PTHP, 7,000 BTU Cap	12.6 EER	11.9	3.5	3.3	\$120.00 / ton	\$40.00 / ton
	PTHP, 9,000 BTU Cap	12.0 EER	11.3	3.4	3.2	\$120.00 / ton	\$40.00 / ton
	PTHP, 12,000 BTU Cap	11.0 EER	10.4	3.3	3.1	\$120.00 / ton	\$40.00 / ton

*Based on a 6 percent increase over IECC 2021 requirements found using their formula of $14.0 - (0.300 \times \text{Cap}/1000)$ EER

**Based on a 6 percent increase over IECC 2021 requirements found using their formula of $3.7 - (0.052 \times \text{Cap}/1000)$ EER

ID 2025 - Fork Trucks

Includes incentives on lithium-ion fork trucks

- Follows OSHA’s classification; Class I, II, III
- Excludes hybrid Electric/ICE units
- EEE incentives range from \$8k to \$20k for purchases that involve fuel switching; EE incentives range from \$1,700 to \$4k for purchases w/out fuel switching (lead acid to lithium-ion)
- All Lithium-Ion forklifts are eligible for a secondary \$500 incentive for a High-Frequency Charger
- Incentives capped at 33% of equipment price not to exceed full incentive values

Fuel Switching		Customer incentive (80%) up to	Distributor incentive (20%) up to	Total incentive (100%) up to
Class I, II, III Fork Truck >100 Ah	<36v	\$6,400	\$1,600	\$8,000
	≥36v - ≤48v	\$12,000	\$3,000	\$15,000
	>48v	\$16,000	\$4,000	\$20,000

Non-fuel Switching		Customer incentive (80%) up to	Distributor incentive (20%) up to	Total incentive (100%) up to
Class I, II, III Fork Truck >100 Ah	<36v	\$1,360	\$340	\$1,700
	>36v - ≤48v	\$2,400	\$600	\$3,000
	>48v	\$3,200	\$800	\$4,000

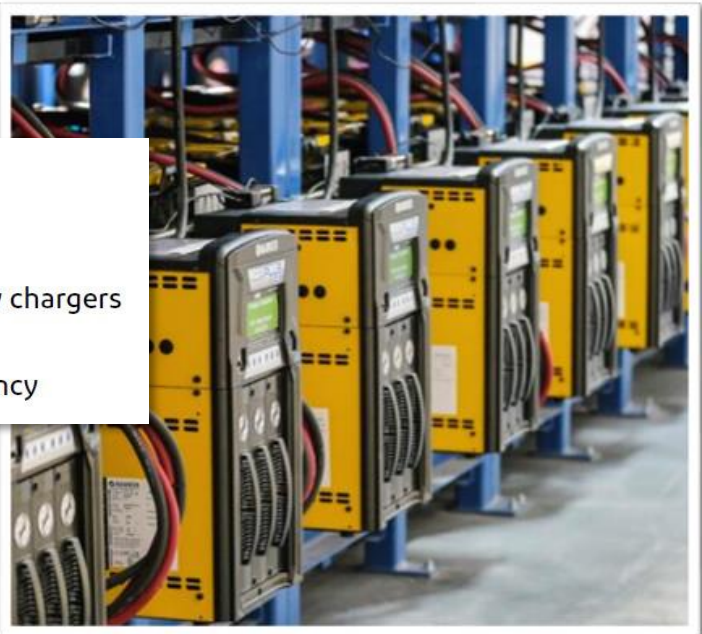
High-Efficiency Fork Truck Battery Chargers

Incentive:

- \$500 per charger

Requirements:

- 3 phase, high frequency battery chargers
- 3 year product warranty
- ≥89% power conversion efficiency



Where to get more info

- **Contact us at: 855-433-2700**
- **Visit**
 - ComEd.com/BizLights
 - ComEd.com/BizHVAC
 - ComEd.com/ForkTruck
- **Email**
 - ComEd.Instant.Discounts@dnv.com
- **Outreach Contacts**
 - Steve McVoy (Lighting) 224-523-4791
Stephen.McVoy@dnv.com
 - Paul Gongola (Lighting) 224-754-0014
Paul.Gongola@dnv.com
 - Randy Lee (HVAC) 630-684-2115
Randy.Lee@dnv.com
 - Romeo Dedicatoria (Fork Trucks) 630-615-1762
Romeo.Dedicatoria@dnv.com

[Home](#) > [Ways to Save](#) > [For Your Business](#) > [Incentives](#) > [Instant Discounts](#) > [Lighting Discounts](#)

Lighting Discounts

According to DLC, Lighting can make up 50 percent of a commercial building's energy bill, but it is also one of the easiest things to change. ComEd commercial, industrial and public sector customers can receive Instant Discounts on energy efficient lighting products at the time of purchase through **participating distributors** with no paperwork!

Instant Discounts lighting measures include:

- **DLC-listed products:** Discounts up to \$625/fixture
- **Screw-in/pin-based LED products:** Discounts up to \$10/lamp
- **TLED products:** Discounts at \$3/lamp
- **Exit signs:** Discounts up to \$20/kit

 [Program Guide \(English\)](#)

 [Program Guide \(Spanish\)](#)

 [Program Guide \(Polish\)](#)

 [Find a Distributor: Participating Distributors](#)

Want More Information?

Give Us a Call

Call us at 1-855-433-2700 during normal business hours to speak with a ComEd Energy Efficiency Program representative.

Send an Email

Email us at comed.instant.discounts@dnv.com.

Illinois Commercial Food Service

Jaleesa Scott

Senior Energy Efficiency Program Manager, ComEd

Josh Lyles

Program Manager, Frontier Energy

Offering overview

- Non-residential customers receive a point-of-sale discount on qualifying commercial foodservice measures purchased through a participating supplier.
- Participant network consists of enrolled dealers or manufacturers selling direct to the customer.
- 25 commercial foodservice measures including cooking, refrigeration, sanitation, and other equipment
- Statewide, dual fuel program including Ameren Illinois (gas and electric), ComEd, Nicor Gas, Peoples Gas, and North Shore Gas.
- Implemented by Frontier Energy, in partnership with Energy Sciences, and Mulder Consulting.

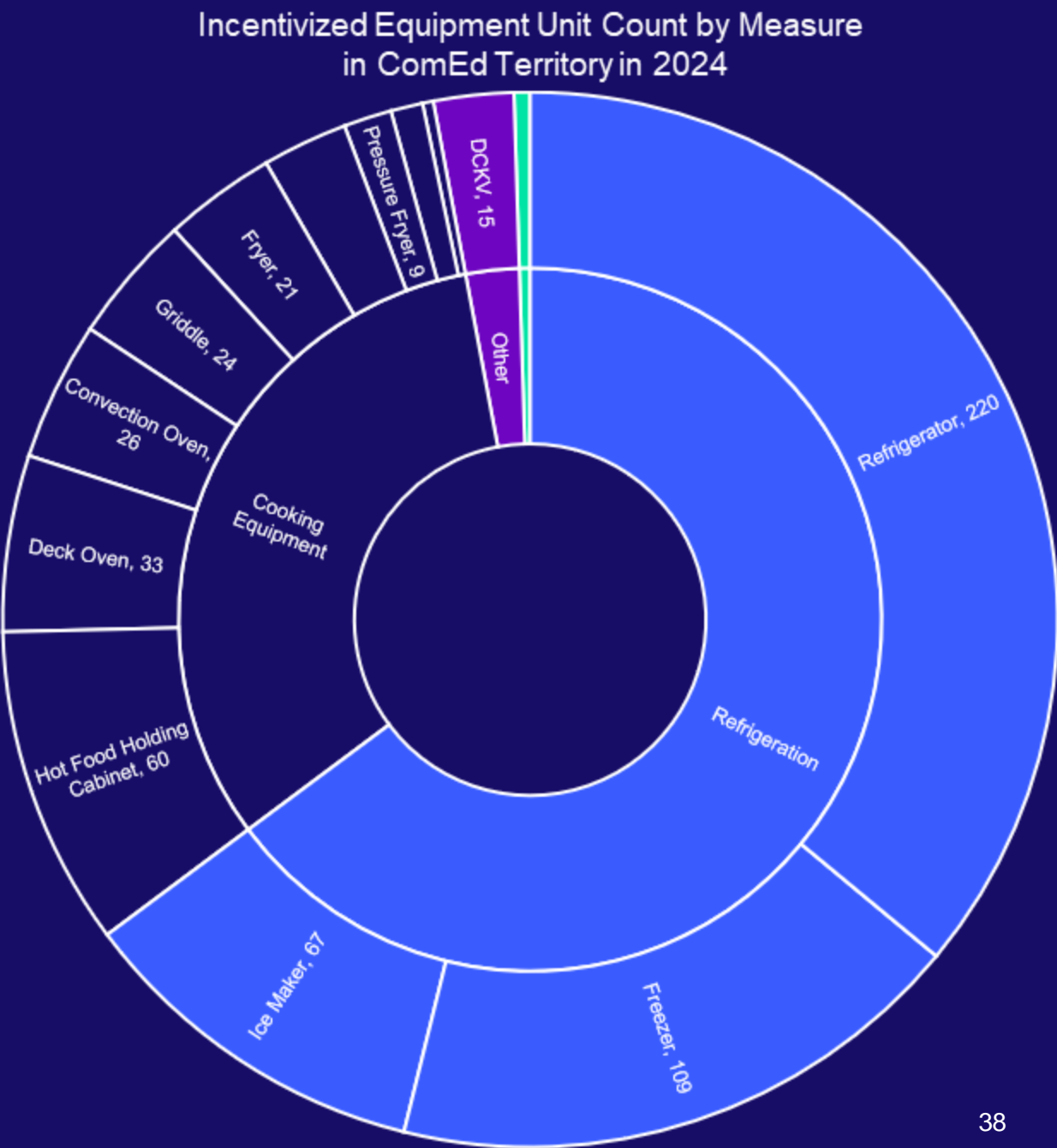
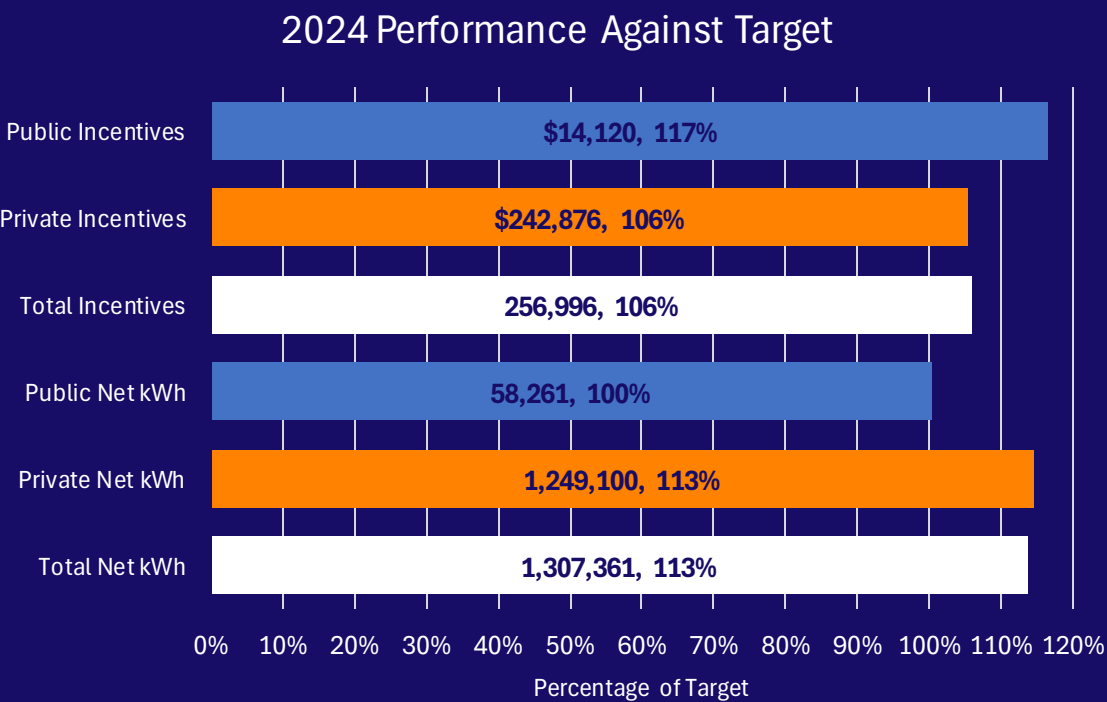


2024 Performance Highlights

(Year End Totals)

For ComEd alone:

- 1307 Net MWh savings
- 611 units from 576 pieces of equipment
- 31 participating dealers
- 449 customers



Updates for 2025

- New Claim Submission Platform
 - Streamlined experience
 - User friendly interface
- New Marketing Materials
 - Customer window clings
 - Stand-up banners
- Strategic Outreach Focus
 - Implementation of program guardrails to better manage incentive budgets
 - Key account management
- No added measures or incentive adjustments:

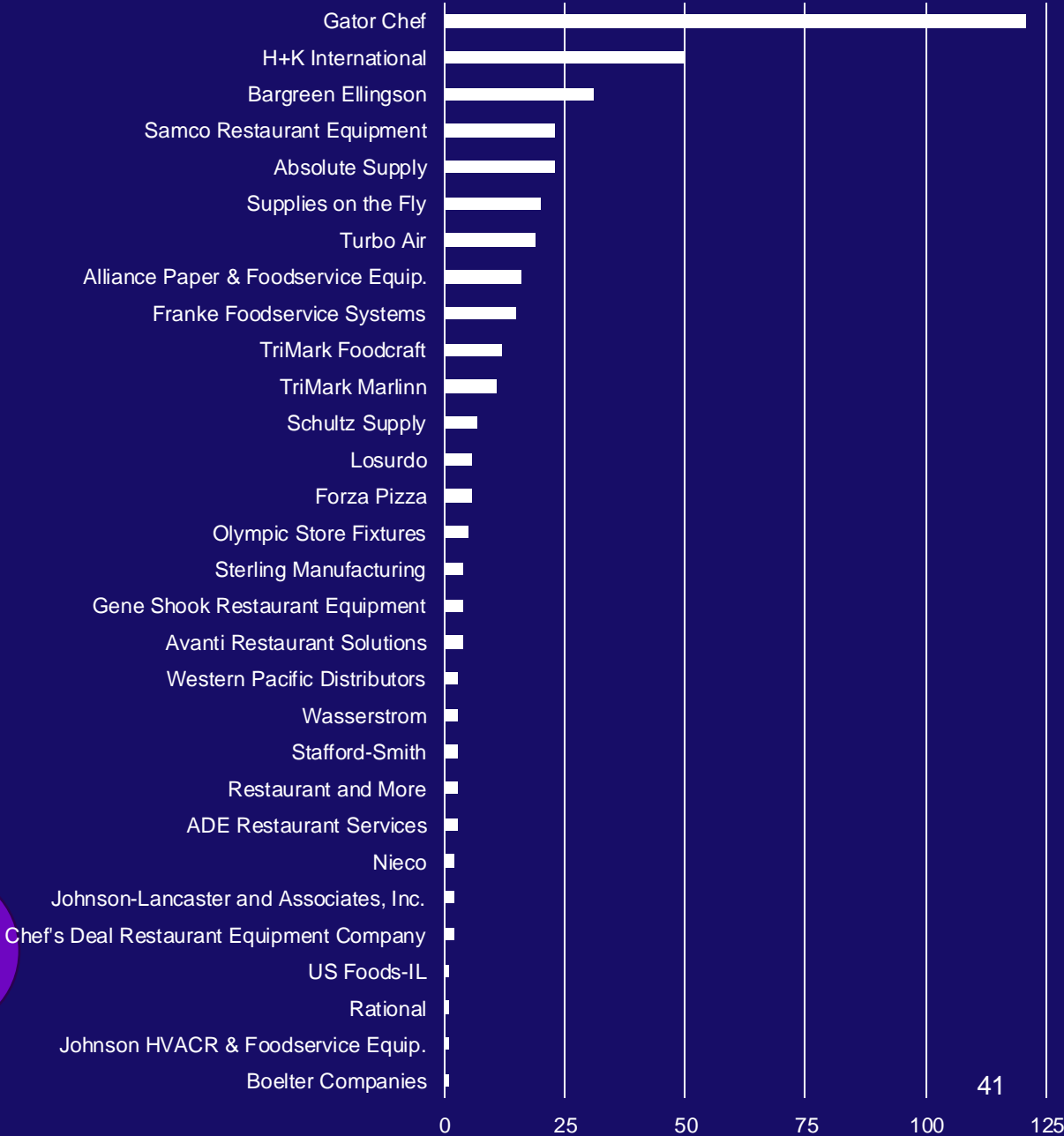


Participant details

- Participant network enrollment is limited to dealers, distributors, and manufacturers of equipment.
- 76 participants enrolled in network
 - 21 local and 55 national
 - 45 participants active statewide in 2024
- Business locations not limited to Illinois
- Must sign Participation Agreement prior to providing customer incentive
- 2025 focus on growing participant network supplying diverse and disadvantaged communities







To enroll at any time, contact
1-888-214-4014



Number of Claims by Participant in ComEd Territory in 2024




Participant benefits

- In-person and virtual trainings
 - Onboarding
 - On-demand
- Marketing materials
 - Customer flyers
 - Stand-up banners
- Quarterly mailers
- Assigned outreach team member for individualized program and claim support
- SPIF for each claim approved
- Provide input on program offering direction/design via surveys








Commercial Food Service Program

Quarterly Update | November 2024

Your all-inclusive pass for program information, tips to help grow your sales, program news, and energy-efficient technology highlights.

Quick Links
[View Qualifying Equipment](#) | [Check Customer Eligibility](#) | [Submit Claims](#) | [Contact Us](#)




2025

What's coming in 2025?

See what's new and what's coming back...

We'll be back in full swing and look forward to continuing our partnership with you in 2025!

[Find Out Now!](#)




2025 Measure Availability

Who is offering gas and electric measures in 2025?

Starting in January 2025...

[More Details](#)




\$

Submit your outstanding claims

There's still time to submit your 2024 claims! Bonus participant information inside too...

[Get More Details](#)



Commercial steam cookers

Maximize savings for your customers with energy-efficient steamers.

[Learn More](#)



Many types of equipment qualify for discounts, including:

Equipment	Discounts
Broilers	Up to \$3,500 off your purchase of energy efficient equipment
Steam Cookers	
Demand-Controlled Kitchen Ventilation	
Ovens	
Dishwashers	
Fryers	
Griddles	
Refrigerators/Freezers	

For the full list and incentives of qualifying commercial food service equipment, visit:

IL-FoodserviceRebates.com/qualifying-equipment

Questions?
Call us at 888-214-4014 or visit
IL-FoodserviceRebates.com



For more program information scan above

Where to get more info

- Program website:
<https://www.il-foodservicerebates.com/>
- Qualifying Product List (updated monthly):
<https://www.il-foodservicerebates.com/qualifying-equipment>
- Rebate application portal
(need to be a registered participant to log on):
<https://foodservice.p3.enertrek.com>
- IL CFS outreach team:
 - foodservice-il@frontierenergy.com
 - 1-888-214-4014

Illinois Commercial Food Service Program

Search Site

Dealers Enroll Now!

About Qualifying Equipment Dealers Commercial Kitchens Contact Us

Stand out from the competition!

Instantly provide your customers with discounts

Earn sales incentives for each eligible equipment sold

Help your customers save money in their energy-intensive kitchens

Dealers Enroll Now

Ameren Illinois Energy Efficiency Program comed AN EXELON COMPANY Energy Efficiency Nicor Gas Energy Efficiency Program PEOPLES GAS ENERGY EFFICIENCY PROGRAM NORTH SHORE GAS ENERGY EFFICIENCY PROGRAM

Why participate?

- Customers won't need to worry about paperwork or wait for a rebate check.
- Participating dealers can provide the discount instantly right on the invoice.
- There is no cost to participate.
- This equipment can offer energy savings of 10 to 70 percent over standard models, depending on the product category.* That means for every \$1,000 spent on utility bills, customers could be spending up to \$700 in unnecessary energy use in their energy-efficient kitchens.

Offering contacts

- **Frontier Energy**
 - Josh Lyles, Senior Program Manager
 - jlyles@frontierenergy.com
 - 315-962-9024
 - Jamal Taylor, Food Service Outreach Coordinator
 - jtaylor@frontierenergy.com
 - 312-914-0949



Custom

Qianmin Zhang

Senior Program Manager, ComEd

Ann DiNucci

Senior Outreach Manager, Cascade Energy

Offering overview

Tailored energy efficiency solution:

Custom is the incentive opportunity for energy efficiency projects with a defined scope or timeline that can't be addressed by other offerings.

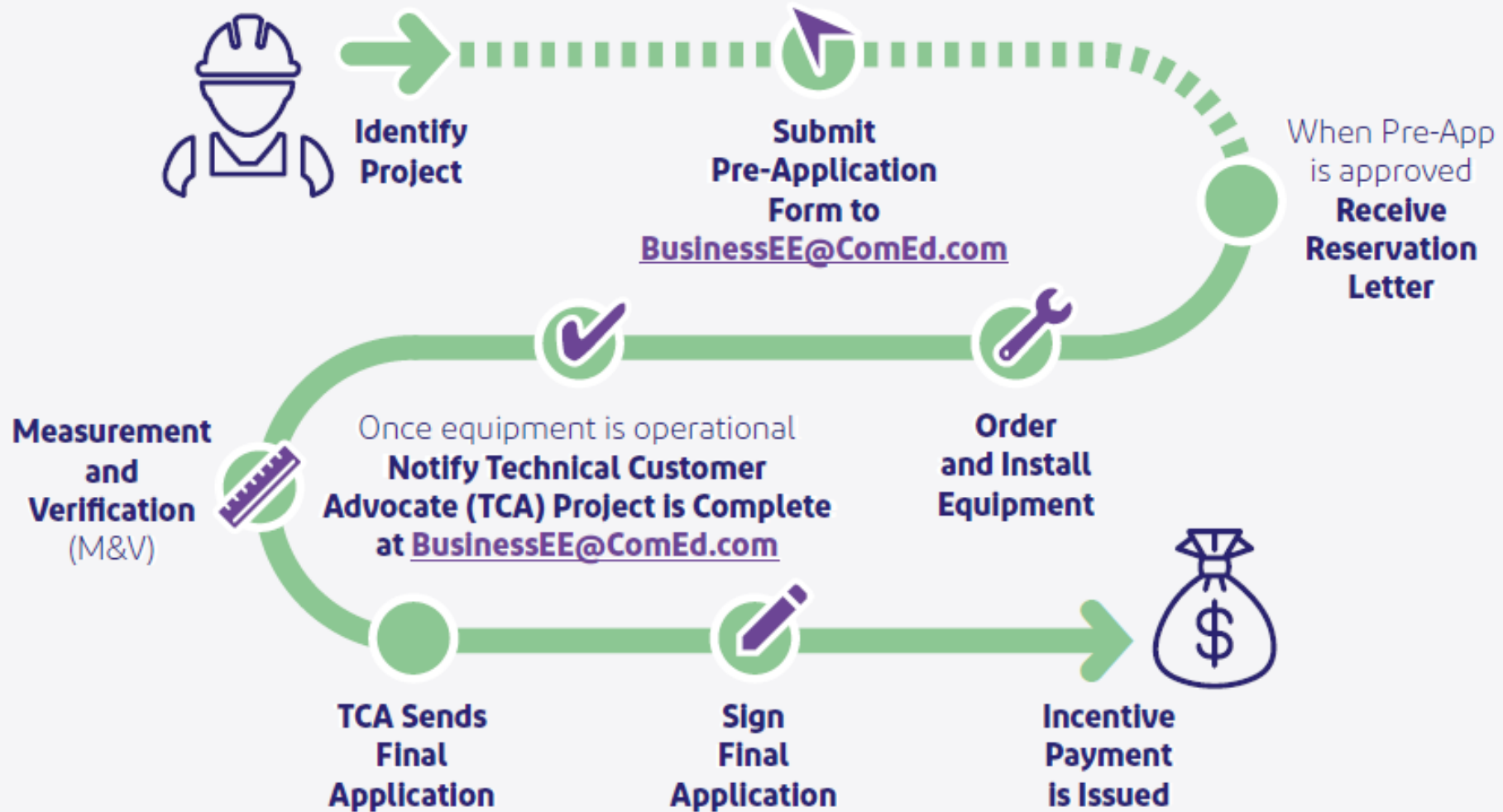
Flexible incentives based on verified savings: Custom incentives are based on verified savings and can **cover up to 100% of project cost.**

Through December 2024:

- **132 projects completed**
- **35,508 MWh gross savings**



Custom Project Application Process – Customer Journey



TCA & engineer support available for technical and application questions throughout the entire process.

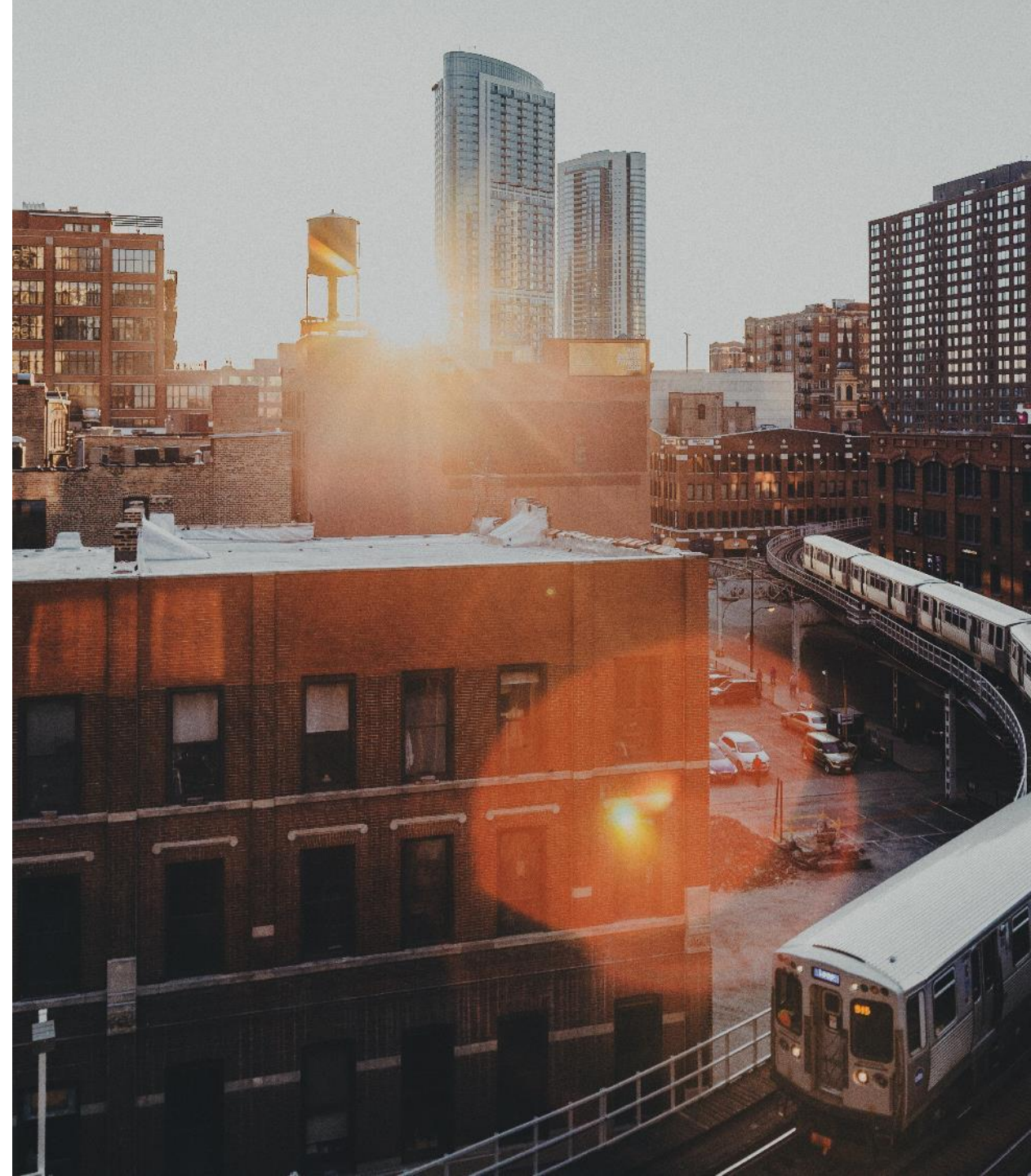
Updates for 2025

- Calculations for Custom Applications are optional. Please reach out to the Technical Customer Advocate (TCA) for assistance in completing calculations.
- The Screening Form is no longer required. The project starts with submitting the Pre-Application form to BusinessEE@ComEd.com.
- Once the project is complete, notify the TCA assigned to the project. They will work to verify the savings and send a Final Application for the customer to sign to complete the project.



Increased Incentives in Select Communities

- We are looking to help customers in historically underserved communities save money and energy
- New projects with Pre Applications submitted after January 1, 2025 and Final Applications submitted by October 31, 2025, in Select Communities, maybe eligible for an extra 20% incentive. Funds are first come, first served.
- Projects cap at 100% of eligible project cost
- List of Eligible locations are provided at: [Disadvantaged Communities | ComEd - An Exelon Company](#)



Additional Incentives Available

Kickstart Participants May Receive 20% More!

- Submit your Pre Application before June 30, 2025, and complete your project before October 31, 2025, with your Final Application submitted by December 13, 2025 to grab an additional 20% Kickstart incentive.

Made in Illinois Promotion!

- Receive a 10% incentive bonus for projects with equipment that is 50% manufactured in Illinois. Submit your Pre Application after January 1, 2025 and submit your Final Application by October 31, 2025 to qualify.

Combine and Maximize: Use All Three Incentives Together

- Qualifying early participants in select communities who has projects that have equipment manufactured in Illinois can receive the three incentives mentioned above. That's a total of 50% additional incentives to help fund your energy efficiency project! Remember, your total incentives cannot exceed 100% of project costs.



2025 incentives by measure

Measure		Incentive
Specialty/new construction lighting		\$0.10/kWh
Wastewater treatment- aeration improvements associated with Blowers	Without dissolved oxygen controls	\$0.18/kWh
	With dissolved oxygen controls	\$0.21/kWh
New construction IT Projects		\$0.07/kWh
Closet-to-colocation		\$0.10/kWh
All other custom (includes IT, combined heat and power, elevators, VFDs 200+ HP, etc.)		\$0.18/kWh

EESP network details

- Open EESP Network
- Customer or EESP is eligible for incentive check
- EESP to submit ComEd EESP Application
- Custom Team follows up with Custom EESP Application
- Custom EESP Application needs to be renewed yearly
- ICC Certification is required and needs to be renewed yearly for installers



Where to get more info

- **Pre-Application:**
Fill out the [ComEd Custom Incentives Application](#)
- **Custom overview:**
Contact your TCA or visit www.ComEd.com/Custom
- **ComEd support:**
Contact a ComEd Energy Efficiency Program rep at
 - 1-855-433-2700
 - BusinessEE@ComEd.com
 - PublicSectorEE@ComEd.com

Custom Solutions (To Fit Your Needs)

Go beyond common retrofits and upgrades to save energy throughout your facility! ComEd provides energy solutions for new construction and major renovation projects, as well as assessments to identify energy-saving opportunities. Earn up to \$0.18 per kWh saved on qualifying projects in just the first year.



Power Up Your Plans

Custom incentives require a pre-application. Be sure to contact ComEd early in planning to take advantage of free assistance, such as:

- Identifying ways to save energy
- Determining whether your project qualifies for an incentive
- Verifying the calculation methodology
- Pre-application or final application questions

Offering contacts

- **Cascade Energy**
 - Laura Pettersen, Program Manager
 - laura.pettersen@cascadeenergy.com
 - 224-369-4506
 - Ann DiNucci, Senior Outreach Manager
 - ann.dinucci@cascadeenergy.com
 - 971-337-3917
 - Chad Balthazor, Assistant Program Manager
 - chad.balthazor@cascadeenergy.com
 - 971-277-2732



Industrial Systems

Tom Johanson

Senior Energy Efficiency Program Manager, ComEd

George Joseph

Program Manager, Cascade Energy

Offering overview

- Customers with industrial equipment in-house and high energy use systems
- Process cooling, industrial refrigeration, compressed air, process equipment, large pumps and fans, water and wastewater treatment
- Comprehensive and Fix-It-Now options for capital projects and operational/maintenance measures
- Up to 100% of project costs can be incentivized
- Implemented by Cascade Energy and partners
- 632 projects and 67.2 gross GWh energy savings in 2024



Updates for 2025

- Kick Start - Additional 20% Incentive
 - Available for Signed Customer Selection Form (CSF) received after 1/1/2024 and complete Verification Report submitted by 10/31/2025
- Additional 20% incentives available in Select Communities ([link](#))
 - Project must be submitted by 10/31/2025
- Additional 20% incentive for Capital Expense Fix It Now (FIN) Projects
 - Project must be submitted by 10/31/2025
- Plastics/PES Fix It Now (IMM FIN) Pilot
- Program Outreach Manager (Kerri Locigno)

Plastics/PES Pilot Measures

Install insulation jackets on barrels

Replace DC drives to AC drives in extruders/ injection screws

Install new efficient injection molding machine (hybrid/ all-electric)

EESP network details

- Closed network, applications accepted year-round
 - EESPs expected to complete 1 project per year to remain in network
- Need EESPs with ability to provide comprehensive project assessment and execution, may use subcontractors
 - In-house engineering, data logging, analysis
 - Need for process cooling, refrigeration, water/wastewater, industrial process efficiency experts
- Manufacturing and industrial customer base
- Focus on diverse contractors serving select communities and rural communities



EESP network benefits

- Compensation for completing assessments and M&V
- Co-branded marketing materials to showcase your association with the ComEd Energy Efficiency Program
- Trainings
 - Industrial Systems onboarding for new EESPs
 - Annual in-person kickoff and training event
 - Virtual Lunch & Learns on technical topics
- Individualized support from Energy Advisors and Program Engineers
- Provide input on program offering direction/design via Roundtables and 1-on-1 meetings with your Energy Advisor



Energy Efficiency

[Company]
is a 2024 Service Provider

Company ABC

(###) ###-####
email@example.com
www.website.com

ComEd Energy Efficiency Service Providers are contractors, distributors and engineering or design firms who have been trained on the processes and procedures of the ComEd Energy Efficiency Program. They help ComEd customers implement energy efficiency improvements and offer program incentives, discounts and rebates.

Call (###) ###-#### to speak with a ComEd Program Representative.

Terms and conditions apply. Offers are subject to change.

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The ComEd Energy Efficiency Program is funded in compliance with state law.

Where to get more info

- Cascade Energy Industrial Systems Service Provider Hub contains:
 - Project application forms
 - Fix-It-Now workbooks
 - Technical references/resources
- Reach out to your Energy Advisor
- ComEd Industrial Systems webpage
 - [ComEd.com/IndustrialSystems](https://www.comed.com/IndustrialSystems)

Service Provider Portal


Welcome to Industrial Systems Portal for Service Providers - Document Submission and Program Resources

Please open your folder below and upload any documents ready for submission. Documents will be accessible for 24 hours after submission. Please use prescribed file naming convention.


Resources


Program Manual

 2023 ComEd EESP Manual

 2023 ComEd EESP Manual - Summary of Changes

Templates

 2023-Study-Proposal_-_TEMPLATE docx


 2023 IS INV-VER Report Template


Applications/Worksheets


 CA FIN_v1.2

 Com_ SP Data & Analysis Guidelines

 ComEd Compressed Air Study Worksheet v1.8

 ComEd Fix-It-Now Application

 ComEd IndustrialSystems FixItNow Application Worksheet v1.7

 ComEd FixItNow Monitoring Worksheet v1.5

Additional Resources

 PSAT Tool

 EESP Metering Practices- Poll Results

Offering contacts

- **Cascade Energy**
 - George Joseph, Program Manager
 - George.Joseph@CascadeEnergy.com
 - 773-636-1785
 - DeVon George, Service Provider Network Manager
 - DeVon.George@CascadeEnergy.com
 - 872-810-0252
 - Kerri Locigno, Program Outreach Manager
 - Kerri.Locigno@cascadeenergy.com
 - 773-942-0378



Retro-Commissioning (RCx)

Emily Pauli
Senior Energy Efficiency Program Manager, ComEd

Abdul Hadi Ayoub
Program Manager, Resource Innovations

RCx Overview

- Engineering study of building systems to identify low-cost improvements to building operations with simple paybacks of <18 months
- All building types, private & public sectors
- Average savings of 5-15% of annual usage
- Calibrate and optimize building systems such as HVAC and lighting
- Closed EESP network – contact us if interested
- 2024 Results:
 - 40.7 GWh verified (net)
 - 299 projects verified
 - Three (3) EESPs accepted
 - Two (2) EESPs removed



RCx Project Type Overview

- Study-based approach:
 - Fully-funded engineering study completed by RCx EESP
 - Customer-funded measures
 - Project types:
 - RCx Flex
 - Monitoring-Based Commissioning – includes FDD software
- Virtual Commissioning (VCx)
 - Remote study (model-based)
 - Scheduling and temperature resets
 - Operated by one EESP
- Building Operator Certification (BOC)
 - Full tuition reimbursement upon completion
 - Customer labor incentive
- ComEd.com/RCx includes fact sheets, case studies, videos



Updates for 2025

	Retro-Commissioning Flex (RCx)	Monitoring-Based Commissioning (MBCx)	Virtual Commissioning (VCx)
Building Size	Any	> 150,000 ft ²	Any
Building Annual Energy Usage	> 0.5 GWh	> 3 GWh	Any
Peak Demand	> 100kW		< 500 kW private, < 1500 kW public
Energy Savings	5-10% of annual usage	10-15% of annual usage	5-15% of annual usage
Incentives	Fully-funded RCx Flex study covering the costs of engineering services	Fully funded MBCx study covering the costs of monitoring software and engineering services	Fully-funded remote analysis of energy usage and technical assistance
	Performance-based incentive up to implementation cost (\$0.04/kWh)	Performance-based incentive up to implementation cost (\$0.04/kWh)	
Implementation Commitment	Lesser of Cost for measures with <1.5 year payback or \$1,000-\$15,000 based on project size	None	None
Project Payback Period	< 1.5 years for implemented energy improvements		< 6 months
Minimum Customer Staff Requirement	3-6 hours per month	10 hours per month	None
Average Project Duration	6-15 months	18+ months	3 months

- Removal of \$0.01/kWh EESP Select Community verification incentive in RCx Flex and MBCx
- EESP verification incentive increase by \$0.02/kWh in RCx Flex

<https://www.comed.com/WaysToSave/ForYourBusiness/Pages/FactSheets/RCxOptions.aspx>

Customer Additional Incentives

Kickstart Promotion*:

- Applications Received January 1 – March 31, 2025
- Paid when ECMs are selected for RCx Flex, integration complete for MBCx
 - \$3,000 if kWh target is 100,000 - 249,999 kWh
 - \$5,000 if kWh target is $\geq 250,000$ kWh

Select Communities Promotion*:

- ECM implementation complete January 1 – June 30, 2025
- Customers receive additional 50% incentive (\$0.02/kWh) on top of existing customer incentives
- Select Communities list found here
 - www.comed.com/selectcommunity

* Total project incentive is capped at 100% of implementation costs.

Privileged and Confidential



EESP network details

- Closed network; June Request for Qualification (RFQ)
- Eligibility Requirements:
 - Engineering expertise in commissioning
 - Energy efficiency services such as ASHRAE level 1-3 audits/Cx/RCx/MBCx
 - Proper understanding of BAS and HVAC systems
 - Provide sample documents from recent successful projects with similar scopes to the RFQ
 - Dedicated resources for business development in the ComEd territory
 - Good standing with the Better Business Bureau (BBB)
 - Complete RFQ (extensive: 30-35 pages + supporting docs)
- How to Become a Service Provider
 - Fill out the interest form to confirm eligibility and start RFQ process
 - <https://eeserviceproviders.com/rcx-network-interest/>



EESP network benefits

- Trainings
 - Onboarding
 - Program year kickoff
 - In-field
- Project coordinators – EESP Management
- Engineering support
- Outreach support
- EESP Portal
- Marketing materials
- Provide input on program offering direction/design via
 - Roundtables
 - Surveys
- Periodic webinars
- Awards



Offering contacts

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